



Revision number: 7

Purchasing Agent: EULA NEEL

Item: FREESTANDING METAL FURNITURE, FILES & CHAIRS

Vendor: 35723F BROCKMAN COMPANY
584 24TH STREET
OGDEN, UT 84401-1528

Internet Homepage:

Telephone: (800) 378-2846

Fax number: (801) 621-2847

Contact: FRITZ P. BROCKMAN

Email address:

Brand/trade name: STEELCASE

Price: STEELCASE CAT #152; DISCOUNTS LISTED ON PAGE 2

Terms: NET 30

Effective dates: 06/19/97 through 07/31/2001

Days required for delivery: 4 TO 5 WEEKS

Price guarantee period:

Minimum order: NONE

Min shipment without charges:

Other conditions:

REVISION #7 ISSUED TO EXTEND EFFECTIVE DATE THROUGH JULY 31, 2001 TO
ACCOMMODATE YEAR END PURCHASES.

NOTE TO AGENCIES: THIS IS A MULTIPLE AWARD - REFER TO FOLLOWING
CONTRACTS BEFORE MAKING PURCHASING DECISION:

MA-104 - BROCKMAN COMPANY

MA-117 - OFFICE PAVILION/HENRIKSEN BUTLER

MA-345 - MBI INC

This contract covers only those items listed in the price schedule. It is the responsibility of the agency to ensure that other items purchased are invoiced separately. State agencies will place orders directly with the vendor (creating a PG in Finet) and make payments for the same on a PV referencing the original PG. Agencies will return to the vendor any invoice which reflects incorrect pricing.

State Purchasing has compared and evaluated the prices from these three vendors, and find their prices to be essentially equivalent. For this reason, it is not necessary to have them give a bid when an order is placed. The bidding has already been done. We suggest you evaluate the products from all three vendors and choose the one that best suits your needs based on product and service level, then ask the selected



supplier to work with you on the details.

If you have questions or concerns please feel free to contact Eula Neel at 538-3145.

PERCENT DISCOUNT:

DESKS, CREDENZAS, TABLES, BOOKCASES	61% STEELCASE CATALOG 152
FILES - LATERAL	61% STEELCASE CATALOG 152
FILES - VERTICAL	61% STEELCASE CATALOG 152
ACTIVITIES PRODUCTS (TABLES)	50% STEELCASE CATALOG 152
SEATING:	61% STEELCASE CATALOG 152
CONTEXT	47% STEELCASE CATALOG 152
DETAILS	51% STEELCASE CATALOG 152
WOOD SEATING (METAL BASES)	57% STEELCASE CATALOG 152

	DESCRIPTION	BRAND	MODEL #	PRICE
1.	30"X60" DOUBLE PEDESTAL DESK, W/LOCK	STEELCASE	9059C	\$ 640.77
2.	30"X65" SINGLE PEDESTAL DESK, W/LOCK	STEELCASE	9263B	591.24
3.	25"X60" FULL STORAGE CREDENZA, W/LOCK	STEELCASE	9039F	742.56
4.	60" OVERHEAD STORAGE UNIT, W/LOCK	STEELCASE	9087SML	579.15
5.	30"X60" RECTANGULAR TABLE	STEELCASE	856030	278.46
6.	36" ROUND TABLE	STEELCASE	853600	200.46
7.	15"X36"X42" 3-OPENING BOOKCASE	STEELCASE	736541	165.75
8.	15"X36"X72" 5-OPENING BOOKCASE	STEELCASE	736572	243.75
9.	2-DRAWER LOCKING LETTER SIZE VERTICAL FILE	STEELCASE	1775L	159.51
10.	4-DRAWER LOCKING LETTER SIZE VERTICAL FILE	STEELCASE	1705L	231.27
11.	2-DRAWER LATERAL FILE, 12"H WITH LOCK, 42" WIDTH	STEELCASE	842-261	257.40
12.	4-DRAWER LATERAL FILE, 12"H WITH LOCK, 42" WIDTH	STEELCASE	842-461	454.74
13.	SEATING, W/ARMS, MECHANICAL HEIGHT ADJUSTMENT, SWIVEL-TILT	STEELCASE	433-1123	211.77
14.	SEATING, OPERATIONAL MODEL, HIGH- BACK W/PNEUMATIC HEIGHT ADJUSTMENTS, HGT/WIDTH ADJUSTABLE ARMS WITH SOFT VINYL CAPS. DEPTH ADJUSTABLE SEAT	STEELCASE	453-5331DW	367.77
15.	SEATING, HIGH BACK W/ARMS, PNEUMATIC HEIGHT ADJUSTMENT	STEELCASE	457-1224	257.01



16.	SEATING, SIZE II, ADJUSTABLE-BACK HGT/WIDTH ADJ. T-ARMS, PNEUMATIC HEIGHT ADJUSTMENT, VARIABLE BACK STOP	STEELCASE	458-1436W	406.77
17.	SEATING, SIZE II, ADJUSTABLE-BACK, OMEGA ARMS, PNEUMATIC HEIGHT ADJUSTMENT	STEELCASE	458-1226	352.56
18.	SEATING, HIGH-BACK, OPERATIONAL CHAIR, WITH HEIGHT/WIDTH ADJ. ARMS, AND SEAT DEPTH ADJ.	STEELCASE	460-5331DW	454.74
19.	STACK CHAIR	STEELCASE	475-412M	98.67
20.	SEATING, TANDEM, METAL FRAME (TORUS & SINE)	STEELCASE	CATALOG PRICE LESS 48%	
21.	LEAP SEATING	STEELCASE	LESS 47% *	

VENDOR WILL BE REQUIRED TO FURNISH THE FOLLOWING:

1. VENDOR IS REQUIRED TO FURNISH EULA NEEL, STATE PURCHASING, USAGE REPORTS SEMI-ANNUALLY. YOUR FIRST REPORT WILL BE DUE DECEMBER 18, 1997, AND EACH SIX MONTHS THEREAFTER. PLEASE REPORT TOTAL DOLLAR FIGURE BY EACH SEPARATE STATE AGENCY.
2. CATALOGUES TO INDIVIDUAL USERS CONDENSED AND INDIVIDUALIZED, INCLUDING PRICES.
3. ONE OR TWO DEDICATED REPRESENTATIVES AVAILABLE AT ALL TIMES TO HANDLE TELEPHONE CALLS.
4. AN "EDUCATOR" AVAILABLE TO HOLD ERGONOMICS SEMINARS FOR USERS.
5. VENDOR WILL TAKE CHAIRS TO THE FACILITY ON A TRIAL BASIS FOR SEVERAL DAYS.

FINET COMMODITY CODE(S):

42503000000 - BOOKCASES AND BOOKSHELVES, METAL AND WOOD

42506000000 - CHAIRS, METAL

42513000000 - CREDENZA UNIT, METAL

42520000000 - DESKS AND TABLES, METAL

42540000000 - FILING CABINETS, METAL: CARD, JUMBO, LATERAL, LEGAL AND LETTER